

## Year 11 Component 3 Learning Programme 4

<p>The LORIC skill focus for this LP is: INITIATIVE.</p> <p>The Moral Virtues focus for this LP are: INTEGRITY and GRATITUDE.</p> <p>Integrity - Having strong moral principles.</p> <p>Gratitude - Feeling and expressing thanks.</p> <p><b>What will I be learning about in this Learning Programme?</b> I will be learning the remaining content of the marketing and finance exam content.</p> <p><b>Where have I seen this learning before?</b> When I completed my business plan.</p> <p><b>What could I use it for?</b> To pass the component 3 marketing and finance exam</p>	<p><b>Literacy:</b></p> <ul style="list-style-type: none"> <li>• Capital letters must be used at the start of sentences and for the first letter of proper nouns</li> <li>• Full stops must be used at the end of a sentence</li> <li>• Question marks must be used at the end of a question</li> <li>• Apostrophes should only be used for possession or omission</li> <li>• Days of the week and months must be spelled correctly</li> <li>• Key words must be spelled correctly</li> </ul>
---	---

<b>In LP4.1, I will know:</b>	<b>04/03/24 - (WK 1)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
the definition of breakeven; to calculate breakeven; how to interpret a breakeven chart.		Breakeven.	Breakeven exam question.

<b>In LP4.2, I will know:</b>	<b>11/03/24 - (WK 2)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
the different sources of finance; the internal sources of finance; the external sources of finance.		Sources.	Sources of finance exam question.



<b>In LP4.3, I will know:</b>	<b>18/03/24 - (WK 1)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of marketing; Revision topic of promotion.		Marketing.	Marketing exam question.
Extended Task.			

<b>In LP4.4, I will know:</b>	<b>25/03/24 - (WK 2)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of financial documents; revision topic of payment methods.		Payment.	Financial documents exam question.

<b>In LP4.5, I will know:</b>	<b>15/04/24 - (WK 1)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of revenue; Revision topic of costs.		Revenue.	Costs exam question.



<b>In LP4.6, I will know:</b>	<b>22/04/24 - (WK 2)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of turnover and profit; Revision of assets and liabilities,		Liabilities.	Assets and liabilities exam question.
Extended Task.			

<b>In LP4.7, I will know:</b>	<b>29/04/24 - (WK 1)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of Profit and Loss; Revision topic of Balance Sheets.		Balance Sheet.	Balance sheet exam question.

<b>In LP4.8, I will know:</b>	<b>06/05/24 - (WK 2)</b>	<b>Key Vocabulary</b>	<b>Homework</b>
Revision topic of Stakeholders; Revision topic of Cashflow.		Cashflow.	Cashflow exam question.

<b>Resources to support learning:</b>
<a href="https://qualifications.pearson.com/en/qualifications/btec-tech-awards/enterprise.html">https://qualifications.pearson.com/en/qualifications/btec-tech-awards/enterprise.html</a>

<b>FFET Award Challenge for this Learning Programme:</b>
LP4 Year 11 Business: To create a revision document for Learning Aim A